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At STI, we are excited about the release of *ChartMaker® Shot Room*. It was developed in direct response to feedback we received from numerous Allergy Specialists. All expressed concerns about the demands of managing the time-consuming Shot Room process. While practices acknowledged the limitations of performing tasks manually, they all agreed that automation of procedures was an attainable goal to improve administration of the shot room process. The only question that remained was how to design an effective software solution to meet this goal.

Thanks to their valuable input, we are able to provide *ChartMaker® Shot Room*, a solution focused on the day-to-day needs of an Allergy practice.

For a Physician in private practice, automation equals increased profits. *ChartMaker® Shot Room* provides all the tools to effectively take control of the Shot Room process plus minimize risk, reduce costs and focus more on patient care.

Demonstrations are available both at your location and via the Internet. I encourage you to contact me today at 800-487-9135 x1159 to see how *ChartMaker® Shot Room* will benefit your practice!

Sincerely,

Robert Farrow

Robert Farrow
Marketing Director
STI Computer Services
800-487-9135 x1159
rfarrow@sticomputer.com

Practice Management System

ChartMaker® Practice Manager handles all of your electronic insurance billing. Of course, you can electronically file your insurance claims directly to Medicare. It's easier, faster, involves less work for your staff, and you get paid faster with electronic claim filing. There's a lot more you can do with ChartMaker Practice Manager. You can also electronically bill Blue Shield, Medicaid, and most commercial insurance carriers with our Envoy/NEIC software module. **And, with STI there is never a per-claim or monthly charge for any electronic claims.**

Your computer can automatically and quickly post your Medicare and other commercial EOMBs, saving your staff hours of work each week. ChartMaker Practice Manager will also automatically bill your patients for their co-pay. Other functions included are computerized patient recall reminders and automatic eligibility checking. ChartMaker Practice Manager can quickly access any patient with a certain diagnosis, or show you how different insurance plans pay you for any procedure.

Managed care reports give you the information you need to compare insurance payments, track and analyze capitation payments, and negotiate fees with your insurance carriers. You can maintain your patient accounts receivable records on the computer. ChartMaker Practice Manager can send out your patient bills as required, and automatically re-bill patients that have not yet paid. In fact, the computer can easily prepare your day sheet and bank deposit slip for your daily receipts.

ChartMaker EMR System

ChartMaker® Entry Point Document Management System

ChartMaker Entry Point is an affordable, easy to implement document management system designed to assist your practice in making an orderly transition to Electronic Medical Records (EMR).

In the past, establishing an EMR system was a formidable task due to the introduction of a large number of new technologies which cause conflicts with established workflow procedures. The first stage in becoming a truly paperless office is to migrate your current paper records into an electronic format. ChartMaker Entry Point is designed to produce electronic patient charts through a combination of scanning and data entry of key medical data. This structured approach to system implementation reduces physician stress and overcomes complexities during the crucial early stages of building content in your EMR system.

Best of all, ChartMaker Entry Point is fully integrated with the ChartMaker Practice Management system for quick sharing of information in real time!

ChartMaker® Templates Electronic Medical Records

You can create and review patient charts on your computer. Immediate information displayed includes the current problem list, allergies, medications and miscellaneous patient information, as well as the most current chart notes. You can easily select a template(s) and complete the evaluation. Notes can be entered either by pen or spoken directly into ChartMaker® and either prescriptions written or laboratory work monitored through the system. You can quickly create any required correspondence to a referring physician, insurance plan, or patient, based upon the information found in the chart. Plus you can improve your chart documentation to comply with the E&M coding requirements. ChartMaker® offers speech-recognition software to help you to create medical documents by speaking naturally into the system. You may even eliminate most of the fees paid to an outside transcription service. There is no need to wait for your work to be transcribed.

Demonstrations Available

For a personal demonstration, call Rob Farrow toll free 800-487-9135, and dial extension 1159.

A paragraph about
Scheduler?



12 GOOD REASONS TO CHOOSE STI COMPUTER SERVICES

1. All the Pieces

STI Computer Services is a Norristown, Pennsylvania headquartered company. We are the software authors and provide, install, train, and support everything you need for successful practice management, now and in the future. The STI Medical Practice Software Suite Includes: Practice Management/Electronic Billing, Appointment Scheduling, Electronic Medical Records, and Document Management. The practice management product, called ChartMaker®, is currently installed in over 2,500 medical practices.



2. ChartMaker® Electronic Medical Record System

ChartMaker Entry Point is a low-cost, modular, Electronic Medical Record (EMR) system that integrates with other ChartMaker Practice Management components to create a complete, consistent, and legible patient chart. EMR systems are the future of medical software. Most consultants advise you to buy a new Practice Management System that contains an EMR component.

3. True Microsoft Windows Applications

ChartMaker Medical Suite Programs are true Microsoft Windows® applications. You may have seen demonstrations from Linux, UNIX, or MUMPS vendors trying to sell old, repackaged, text-based medical software running within a desktop window, and the salesperson tells you that their product is 'Windows-like', or 'our version of Windows' or 'Windows based'. Don't be fooled with double talk, you don't want 'Windows-based' you want real Microsoft Windows® applications.

4. Great System Support

Over 72% of the systems we install are to practices that were already computerized with another practice management system. The main reason they switched to STI was a lack of adequate after-the-sale support and software updates from their old vendor. STI continually updates and enhances our practice management, appointment scheduling and EMR systems to keep you current. STI is the company of choice among practices who are experienced with other medical software vendors.

5. Free Electronic Insurance Submission

With STI, there is no extra charge to electronically transmit insurance claims to over 700 Medicare, Blue Shield, Medical Assistance and commercial payers. After all, isn't that why you're buying a computerized medical system?

6. A Stable, Experienced Medical Practice Vendor

It's no secret that many old time medical software vendors have merged their operations and no longer exist. With their demise, medical practices have been left with expensive software systems that are no longer supported. At STI we sold and installed our first Practice Management System in 1979, and that practice is still using STI software today. Now that's stability in a vendor!

7. HIPAA Compliance

President Clinton signed HIPAA calling for electronic billing standardization by October 2003. We have implemented these new standards as required to keep your system current with all the new HIPAA electronic requirements and to protect your software investment now and in the future.

8. On-Site Training and On-Going Support

STI provides installation assistance and training at your office location **for no additional charge**. We don't require your staff to travel to our location for training since it wastes time, creates anxiety, and disrupts your normal office workday. Once you're up-and-running, our support people can answer most questions on the telephone. Emergency on-site hardware support is also available.

9. Medicare Platinum Level Vendor

STI is one of only a few Medicare Platinum Vendors, the highest level of electronic compatibility with the Medicare Program. We install all of the available Medicare electronic programs, such as electronic billing, reconciliation, and automatic posting of the Medicare EOMB at no additional charge as part of your ChartMaker Practice Management System.

10. Affordable Software

Some vendors show you an artificially low price for the base package, and then surprise you with additional charges after you purchase the system for items you thought were included, such as training, support and upgrades. We include all of the functions you need in our basic package. It's our goal to provide you with the most powerful medical practice software available, at an affordable price.

11. Over 2,500 Local Medical Practice Users

Our focus is serving medical practices. It's all we do. We pride ourselves in providing the best after-the-sale support in the industry. With over 125 employees, STI will install and maintain your equipment, train your staff, answer your questions and conduct user group meetings. As one of our users recently said... *"Your support people are incredible"*.

12. Reputation for Excellence

The ChartMaker® Medical Suite Software is Platinum-Level products for Medical Society of New Jersey's member's use. ChartMaker® EMR Systems are endorsed by a number of Pennsylvania County Medical Societies as well. As an organization, we pride ourselves in our reputation for excellence in our industry.

CHARTMAKER SHOT ROOM

Addressing the Needs of Allergy Specialists:

STI Computer Services is proud to announce ChartMaker Shot Room. Designed in response to the requests of Allergy specialists, and developed for use with the Chartmaker Electronic Medical Record (EMR) system. ChartMaker Shot Room gives Allergy specialists the ability to effectively monitor allergy injections and ensure complete/accurate documentation of shot room results. This module transforms the entire shot room process into four phases.

Phase I – Adding a Patient

With only a few keystrokes, patient data contained within ChartMaker is quickly loaded into the Shot Room module. No double entry of data is required!

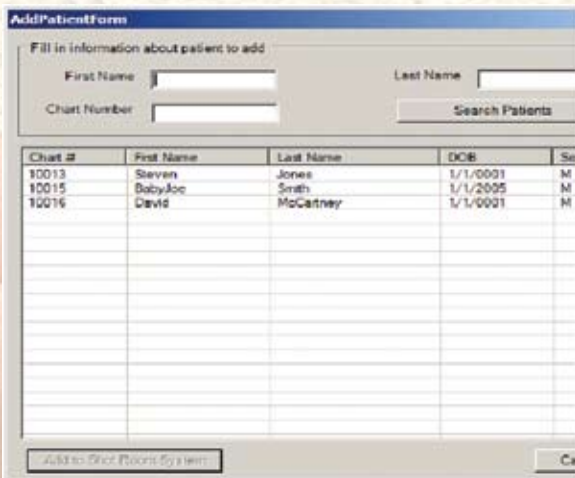


Chart #	First Name	Last Name	DOB	Sex
10013	Steven	Jones	1/1/0001	M
10015	BabyJoe	Smith	1/1/2005	M
10016	David	McCartney	1/1/0001	M

ChartMaker Shot Room also provides bar code identification along with optional space for photo identification. This data can be attached to a card for patients to check into the shot room system via bar code scanner.

Phase II – Orders

Once a patient is in ChartMaker Shot Room, a physician can order any serum based upon decisions as to what serums attain maximum resistance to specific allergens.

Phase III – Formulation



All allergens for a particular case are listed, with vial strength.



Patients will enjoy improved efficiency at your office. Eliminating waiting lines can assist your practice in developing enhanced compliance from patients with allergy shot regimens.



Allergen	Am	Colc
D. Farnese	0	1:10000
D. Ptery	0	1:10000
Alternaria	0	1:10000
Aspergillus mas	0	1:10000
Helminthosporium	0	1:10000
Mucorales	0	1:10000
Penicillium mas	0	1:10000
Fusarium mas	0	1:10000
Trichophyton mas	0	1:10000
Rhizopus	0	1:10000
Catharix	0	1:10000
Dog	0	1:10000

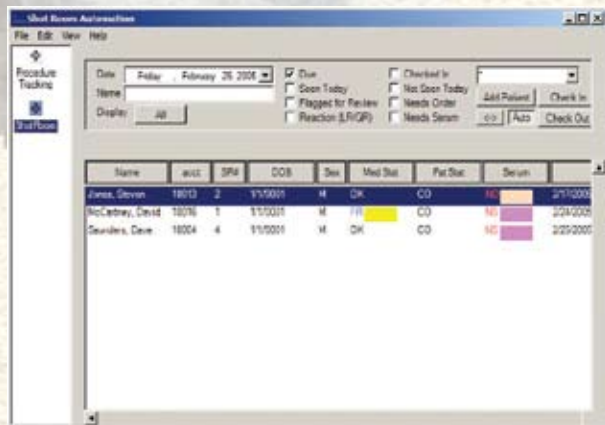
Strength	Amount	Interval	Rate
A	0.05	1 wk	1x
A	0.1	1 wk	1x
A	0.2	1 wk	1x
A	0.3	1 wk	1x
A	0.4	1 wk	1x
A	0.5	1 wk	1x
B	0.05	1 wk	1x



Phase IV – The Shots — Immunotherapy

ChartMaker Shot Room is designed to help automate and track this process for your practice.

Immunotherapy is an automatic process reducing manual work of your office staff. The screen shown below contains formulary instructions for an individual patient (volume, frequency, dilutions, etc.). Reduce your chance for errors in vial orders due to excessive manual procedures while providing improved documentation. (For safety, only a physician can enter orders to the patient record)



Shots per vial can be recorded and information includes initial build up. ChartMaker Shot Room provides a patient identification system and allergen immunotherapy record for patients receiving allergy injections

Plus ChartMaker Shot Room is fully integrated with STI's ChartMaker Medical Suite products including: ChartMaker Practice Manager, ChartMaker Scheduler, ChartMaker Entry Point and ChartMaker Clinical for Electronic Medical Records. Now you can automate your entire practice with a complete suite of Medical Practice Software from one vendor that you can trust.

Product Features Include:

- Patient Photo ID
- Check In card Scanning
- Formulation Calculations
- Immunotherapy Tracking
- Patient Shot Record Review
- Bar-coding

Want to see more?

If you have been searching for a superior method to track shot room procedures, your wait is over! ChartMaker Shot Room is designed to be affordable and to increase your productivity while improving patient quality of care.

Beware of software products that promise shot room features but are incomplete. You need a system that will gather all findings for procedures from the start of the shot room process to completion while fully automating all possible tasks. Don't settle for an incomplete system, ChartMaker Shot Room has all the elements you need to successfully manage the Allergy Shot Room process.

To schedule your ChartMaker Shot Room demonstration, call Rob Farrow toll-free at 800-487-9135 x1159, or complete and return the form on the next page, or contact our web site at www.sticomputer.com.





STI has everything you need for successful practice management, now and in the future. The ChartMaker Medical Suite® consists of four unified modules with a phased implementation approach and affordable cost.

The ChartMaker Medical Suite® is a unified suite of products that can be installed modularly within your office. The ChartMaker Medical Suite has been programmed with the latest technology for the future -- Microsoft SQL database and Microsoft's .Net framework for both client/server and web based applications. This is the next generation in practice management software, a product for today and for the future. You can install any of the modules that you need today, and feel assured that you would be able to expand your system with additional modules whenever you need them.

The ChartMaker Medical Suite

- 1. ChartMaker Practice Manager®**
- 2. ChartMaker Scheduler®**
- 3. ChartMaker Entry Point®**
- 4. ChartMaker Clinical®**

ChartMaker Scheduler makes scheduling easy with color-coded graphics and automatic reminders. Eligibility Checking is included!

ChartMaker Practice Manager handles all of your billing needs from start to finish with all the stability and functionality of a real Microsoft Windows system. Best of all, STI provides Electronic Claim submission to most carriers.

ChartMaker Entry Point uses modern scanning functionality to provide an orderly transition of existing paper medical charts into an electronic format. A detailed patient face sheet with automatic reminders, electronic prescription writing, and electronic lab results are included.

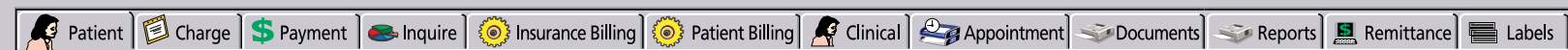
ChartMaker Clinical is a pen-based, template-driven system of Electronic Medical Records which can be customized to your medical specialty. It is designed to produce legible, detailed patient charts which can be securely accessed from a home office or other remote location. Including voice-recognition features, referral correspondence can be created directly from progress notes. A Coding Assistant is included to help determine the correct E&M code from the completed office note.

Proven Experience — While many other vendors are less than five years old, STI sold its first Practice Management System in 1979. With new vendors the EMR may be sufficient, but how robust is their practice management option? A good EMR with a weak practice management component won't do your practice any good, and may cost you a lot of money in rejected insurance claims. STI currently has over 3,000 medical practice customers representing over 7,500 physicians using their software. STI prides itself on its reputation for great system support.

Trust — Purchase your software from a trusted company with an established track record in providing excellent software support to the medical community.

For questions call Rob Farrow 800-487-9135 x 1159.

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**Call 800-487-9135 extension 1159 for more information or, fill out and return this form via mail
— for fastest service fax it to (800) 971-7735**

STI Computer Services, Inc. • Valley Forge Corporate Center • 2700 Van Buren Avenue • Eagleville, PA 19403

Name: _____
Practice: _____
Address: _____
City: _____ State: _____ Zip code: _____
Specialty: _____
Telephone: _____ Email: _____

- ☐ **Please call me to set up a demonstration and provide an exact quote.**
- ☐ **Please send me more information about health care incentives in my area.**
- ☐ **Please send additional information about ChartMaker® Medical Suite.**

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Customer PROFILE

Specialty — Allergy

Allergy & Asthma Care of Fairfield County, LLC.

With offices in Fairfield and Monroe, CT, Allergy & Asthma Care combines highly trained professionals, compassionate and personal care, and a carefully designed office workflow to provide outstanding care to patients from all over Southern Connecticut and the New York metropolitan area.



Dr. Backman - listed in 'Top Docs for Women' Connecticut Magazine 2006

Ken Backman, MD, a graduate of Cornell Medical College and trained in both adults and pediatrics, leads a team of doctors and nurses that have extensive experience with all aspects of allergy and asthma.

Dr. Backman has designed the practice work-flow to allow the doctors and nurses to spend the right amount of time with their patients. There is a lot of pressure on doctors today to improve the bottom line, but sometimes making your workflow efficient makes your staff's and patient's life more convenient. STI's software is central to that workflow.

Dr. Backman says that STI helped the communication between their two offices. The T1 line between the two locations makes the connections transparent to the staff and all data is in real time.

"We designed offices to create an environment conducive to coming every week for an allergy injection. Shots are given efficiently and quickly. We even provide the children with a play area while they wait," says Backman.

Allergy & Asthma Care of Fairfield County uses the ChartMaker Shot Room Module. Current shot room procedures can be demanding due

to tedious, time-consuming tasks performed manually by providers and staff. With the large volume of data that must be accurately collected and monitored over time, the need to minimize errors in this area is critical. With ChartMaker Shot Room, the numerous shot room tasks are now automated.

Once a patient is in the system, a physician can order any serum based upon decisions as to what serums attain maximum resistance to specific allergens. ChartMaker Shot Room creates formulary instructions for an individual patient (volume, frequency, dilutions, etc.) and tracks their history of orders, injections, and reactions. The system also provides bar code identification along with optional photo identification. This data can be attached to a card for patients to check into the shot room system via bar code scanner.



Shot Management with ChartMaker®

The ChartMaker Shot Room Module allows doctors and nurses to focus on a high volume of patients with exceptional attention to detail. Convenience contributes to better patient compliance with allergy shots.

"We love that we can modify our reports to meet the specific and very detailed needs of an allergy practice. We also love the monthly reports. The scheduling system is fantastic - easy to use and easy to modify. But our favorite feature is that we can leave notes for each other using the pop-up note feature. This is a useful tool when you have two offices."



The Shot Room Check-in Card Scanner.

The patients like the shot room check-in cards. They can feel secure that we do not forget to pull their chart and their place in line for an allergy shot is secure."

The doctors and staff agree that the shot room's best feature is the picture of the patient that is right on the screen in front of the nurse. "We have five (5) Smith's, two of them with the same first name. With the shot room feature of a patient picture with the doses due, our nursing staff can make sure the correct patient is sitting in front of them. Having the schedule for each patient pre-programmed makes it easy for the nurses to know what dose is due, and makes errors even less likely.

Contact Rob Farrow today
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Discover ChartMaker Shot Room An affordable solution for Allergy Specialists

ChartMaker Shot Room — Addressing the Needs of Allergy Specialists

STI Computer Services is proud to announce ChartMaker[®] Shot Room, designed in response to the requests of Allergy Specialists. The ability to do more work in less time is a primary goal of office automation. Current shot room procedures can be demanding due to tedious, time-consuming tasks performed manually. With the large volume of allergy specific data that must be accurately collected and monitored over time, the need to minimize errors in this area is critical.

With ChartMaker Shot Room, the numerous shot room tasks are automated. This provides you with the ability to save time and reduce errors. You can quickly and accurately analyze result data and make informed treatment decisions. ChartMaker Shot Room gives Allergy Specialists the ability to effectively monitor allergy injections and ensure complete documentation of shot room results.

Plus ChartMaker Shot Room is fully integrated with other components of STI's ChartMaker Medical Suite software products including: ChartMaker Practice Manager, ChartMaker Scheduler, ChartMaker Entry Point and ChartMaker Clinical for Electronic Medical Records. Now you can automate your entire practice with a complete suite of medical practice software from one vendor that you can trust.

