



# ChartMaker<sup>®</sup> Medical Suite

Don't just computerize your charts  
— *automate your entire practice.*

## Allergy & Asthma

# ChartMaker® Medical Suite for Allergy and Asthma

*With all of the changes taking place with Medicare and the Government, there has never been more incentive to “go paperless” than there is today.*



Allergy and Asthma practices face unique hurdles when it comes to implementing new software. So it makes sense that Immunologists would need a more advanced software option. ChartMaker® Medical Suite offers just such a solution.

With ChartMaker® you are not just addressing the need to get rid of the paper charts, you are also extending the solution to cover your shot room practices as well. With ChartMaker's Shot Room Module, you can manage immunotherapy and patient's check in more efficiently, automate the formulation of serums, track shot schedules, reduce the chance of mistaken identity and much more. Patients like it because they spend much less time in the waiting room. The nursing staff likes it because it allows them to focus on a high volume of patients with exceptional attention to detail.

But the Shot Room Module is just the beginning. Rather than being a stand-alone product like many of those available today, Shot Room is completely integrated with ChartMaker's Practice Manager, Appointment Scheduler and Electronic Medical Record. This does away with the need for double entry of patient demographic information and creates a seamless flow of information between all aspects of your practice.



# ChartMaker® Shot Room Module

ChartMaker® has developed the Shot Room Module to allow doctors and nurses to focus on a high volume of patients with exceptional attention to detail. Shot Room covers all components of the allergy shot patient's visit. From the time that they are skin tested to the completion of their immunotherapy treatment, Shot Room increases efficiency and quality of patient care every step of the way.

## Card Scanning Check-In



With the Check-In Kiosk, patients who are coming in just for allergy shots can bypass the front desk and simply scan their card before having a seat in the waiting room. CMSR immediately

alerts the nursing staff that the patient is waiting and allows them to quickly bring up a copy of the patient's shot schedule.

## Photo Identification and Bar Coding



Each patient's schedule contains a picture of the patient to eliminate the chance of mistaken identity. Each patient account has a unique barcode to further help match the patient with the appropriate serum.

## Automated Recipe Formulation and Schedule Templates



ChartMaker® Shot Room further assists the immunotherapy process by creating custom recipes based on the results indicated in the Electronic Medical Record. Dilutions are calculated quickly and easily, giving the creator

the ability to accurately track all allergen concentrations in a short amount of time.

The physician also has the capability to use predetermined templates for quick creation of schedules or create custom schedules based on the needs of the patient.

## Documentation of Reaction and No Reaction & Physician Review Requests



Within the Shot Room Module, your staff will also be able to document reactions and no reactions for each shot series. And if there is a reaction, the staff can now send messages to the physician in the Electronic Medical Record to request reaction reviews without having to interrupt the physician if he or she is in with another patient.

## Overdue Shot Patients

One of the simplest yet most dangerous mistakes to make in immunological therapy is giving a patient a full strength allergy shot when the patient has been delinquent in their injection schedule. With Shot Room, the software will alert the user visually to the fact that the patient has missed a dose or doses, helping your staff avoid potentially dangerous mistakes.



## Shot Room Module Features Include:

PATIENT PHOTO ID

CHECK-IN CARD SCANNING

FORMULATION CALCULATIONS

IMMUNOTHERAPY TRACKING

PATIENT SHOT RECORD REVIEW

BARCODING

# ChartMaker® Clinical Electronic Medical Record

## ChartMaker® Shot Room Module

Unlike many other shot room programs, ChartMaker® Shot Room is not just interfaced with an office software system, ChartMaker® Shot Room is actually a part of ChartMaker® Medical Suite. The completely seamless integration of your practice management software, your EMR and your shot room software will greatly enhance the efficiency and productivity of your practice.

## ChartMaker® Clinical Electronic Medical Record

ChartMaker® Clinical is a robust Electronic Medical Record suited to fit the needs of an Allergy and Asthma practice by increasing efficiency in everyday tasks and allowing for flexibility to practice the way you want. With our intuitive software design, you can easily create unique chart notes and letters, ePrescribe quickly and simply and navigate through your patients' clinical information with minimal clicks. With ChartMaker® Clinical's allergy and asthma templates, the physician and nursing staff record results of skin tests within the chart note and use this information to create tailored immunotherapy treatment to be administered in the integrated Shot Room Module. And if the patient experiences a reaction to immunotherapy in the shot room, the nursing staff can alert the doctor in the EMR in real time to request a review without interrupting the physician while he or she is seeing other patients.



This software even helps the physician to create personalized education material for each patient. ChartMaker® Clinical also has the capability to bring in your Digital Spirometry results and graph these results over time to create an accurate picture of each patient's individual progress. ChartMaker® Clinical is CCHIT certified and dedicated to helping physicians meet the requirements set by the government by providing unlimited updates and support to their customers and staying ahead of the curve with the latest in Healthcare Technology.

## ChartMaker® Clinical for Allergy & Asthma

VOICE DICTATION

AUTOMATED LETTER CREATION

EPRESCRIPTIONS

INTERFACED DIGITAL SPIROMETRY

PATIENT PROGRESS GRAPHING

STANDARD ALLERGY TEMPLATES

SKIN TEST RESULTS

PATIENT EDUCATION

CCHIT CERTIFIED



# ChartMaker® Practice Manager

## The ChartMaker Medical Suite

**ChartMaker® Practice Manager**

**ChartMaker® Scheduler**

**ChartMaker® Entry Point**

**ChartMaker® Clinical**

## ChartMaker® Practice Manager

No practice can be profitable without an effective billing system. ChartMaker® Practice Manager is one of the most robust and user-friendly billing software systems on the market today. It handles your electronic insurance billing. Your computer can automatically and quickly post your Medicare and other commercial EOMBs, saving your staff hours of work each week. Practice Manager automatically bills your patients' co-pay. Computerized patient recall reminders and automatic eligibility checking are included. ChartMaker® Practice Manager can quickly access any patient with a certain diagnosis, or show you how different insurance plans pay for any procedure. Managed care reports give you the information you need to compare insurance payments, track and analyze capitation payments, and negotiate fees with your insurance carriers. It maintains your patient accounts receivable records, and automatically re-bills patients that have outstanding balances. In fact, the software can easily prepare your day sheet and bank deposit slip for your daily receipts.



The ChartMaker® Medical Suite consists of four unified modules with a phased implementation approach and an affordable cost.

The ChartMaker® Medical Suite is a unified suite of products that can be installed modularly within your office. The ChartMaker® Medical Suite has been programmed with the latest technology for the future - Microsoft SQL® database and Microsoft's .Net® framework for both client/server and web (cloud) based applications. This is the next generation in practice management software, a product for today and for the future. You can install any of the modules that you need today, and feel assured that you would be able to expand your system with additional modules whenever you need them.

## Practice Manager for Allergy & Asthma

**RUN REPORTS OF DELINQUENT ALLERGY SHOT PATIENTS**

**AUTOMATICALLY RECALL PATIENTS FOR FOLLOW-UPS**

**BILL FOR SERUMS AND SHOT UNITS GIVEN  
ELIGIBILITY CHECKING**

**AUTHORIZATION AND REFERRAL TRACKING**

**CLAIM SCRUBBER TO REDUCE REJECTIONS**

**ELECTRONIC CLAIMS SUBMISSIONS**

**INTEROFFICE INSTANT MESSAGING**

# Make 2010 your Year to add Electronic Medical Records!

Three financial incentives will more than pay for a new STI ChartMaker® System.

BUT, don't wait to the last minute or you could lose out.



*Use the ChartMaker® Medical Suite to gain all eligible financial incentives while they are available!*

Like most medical practices, I'm sure you've heard about the generous financial incentives currently available to physicians using Electronic Medical Records (EMR) with ePrescribing. The good news is, 2010 is the year to gain maximum benefits from the American Recovery Act. This legislation was recently signed into law to encourage early adoption of EMR technology among healthcare providers nationwide.

Each office-based physician who reports meaningful use of a certified EMR system is eligible to receive up to \$44,000 (Medicare) or \$64,000 (Medicaid) funding. 2010 is the last year to receive an additional 2% in Medicare reimbursements for using a certified EMR to send prescriptions electronically. Time is running out for this

The following table shows how the incentives and potential reductions are expected to work from 2010-2017.

First Payment Year	First Payment Amount and Subsequent Payment Amounts in Following Years	Reduction in Fee Schedule for Non-Adoption/Use
2011	\$18k, \$12k, \$8k, \$4k and \$2k	\$0
2012	\$18k, \$12k, \$8k, \$4k and \$2k	\$0
2013	\$15k, \$12k, \$8k and \$4k	\$0
2014	\$12k, \$8k and \$4k	\$0
2015	\$0	-1% of Medicare fee schedule
2016	\$0	-2% of Medicare fee schedule
2017	\$0	-3% of Medicare fee schedule

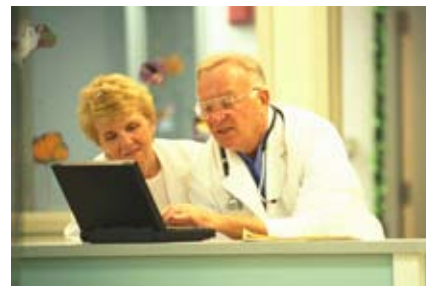
Note: Physicians in rural health professional shortage areas who adopt/use EHRs are eligible to receive a 10% increase payment amounts described above.

added incentive!

Remember, these incentives are provided for those practices who act early. In

most instances, they will more than cover the purchase of a new system. If you wait too long, they will expire before you have the opportunity to install a system & record metrics of meaningful use as required by the CMS.

In addition, we'll demonstrate how using the ChartMaker® Medical Suite will help provide improved quality of care and increased efficiencies which add up to long-term profits!



Don't miss your chance to claim your share of these generous financial incentives available to your practice. Even if you are undecided, I encourage you to contact STI today to learn more. We'll provide up-to-date information on all the current incentive programs and how they will benefit your practice.

## STI'S 3-STEP FORMULA TO MAXIMIZE THE FEDERAL HEALTHCARE INCENTIVES

- 1. First, take advantage of the 2010 Medicare 2% ePrescribing incentive. A practice qualifies and has for example \$250,000 of Medicare reimbursement can receive an additional \$5000 payment from Medicare if they ePrescribe in 2010.**
- 2. Second, take advantage of the American Recovery and Reinvestment Act recently signed by President Obama, which includes legislation to promote the use of healthcare information technology for all healthcare providers (as discussed).**
- 3. Third, take advantage of Section 179 of the federal income tax code before it changes. If you install a new STI ChartMaker® system you may qualify for a tax reduction on your federal income taxes. For example, if you are in the 33% income tax bracket a \$15,000 purchase qualifies you for a \$4950 tax deduction. Check with your accountant, to be sure that you qualify.**

## BESIDES THE FEDERAL ARRA INCENTIVES OTHER COST SAVINGS FROM IMPLEMENTING AN EMR SYSTEM INCLUDE:

- Increased bill capture
- Decreased billing errors
- Chart pull savings
- Transcription savings
- ADE prevention
- Drug, Lab and Radiology savings

CALL STI TODAY AT 800-487-9135, EXTENSION 1203 FOR DETAILS AND A PERSONAL CONSULTATION

For most Physicians, the three financial incentives listed above will more than pay for a new STI ChartMaker® System. *Some Physicians may even make money on the incentives.* BUT, don't wait to the last minute or you could lose out. There aren't enough EMR vendors to install 500,000 physicians by year-end. If you wait until the last minute to decide, you won't be able to get any EMR vendor to commit to implementing them by 2011 because every EMR vendor will be backed up with implementations.

With offices in Fairfield and Monroe, CT, Allergy & Asthma Care combines highly trained professionals, compassionate and personal care, and a carefully designed office workflow to provide outstanding care to patients from all over Southern Connecticut and the New York metropolitan area.



*Dr. Backman - listed in 'Top Docs for Women' Connecticut Magazine 2006*

Ken Backman, MD, a graduate of Cornell Medical College and trained in both adults and pediatrics, leads a team of doctors and nurses that have extensive experience with all aspects of allergy and asthma.

Dr. Backman has designed the practice workflow to allow the doctors and nurses to spend the right amount of time with their patients. There is a lot of pressure on doctors today to improve the bottom line, but sometimes making your workflow efficient makes your staff's and patient's life more convenient. STI's software is central to that workflow.

Dr. Backman says that STI helped the communication between their two offices. The T1 line between the two locations makes the connections transparent to the staff and all data is in real time.

"We designed offices to create an environment conducive to coming every week for an allergy injection. Shots are given efficiently and quickly. We even provide the children with a play area while they wait," says Backman.

Allergy & Asthma Care of Fairfield County uses the ChartMaker® Shot Room Module. Current shot room procedures can be demanding due to tedious, time-consuming tasks performed manually by providers and staff. With the large volume of data that must be accurately collected and monitored over time, the need to minimize errors in this area is critical. With ChartMaker® Shot Room, the numerous shot room tasks are now automated.

Once a patient is in the system, a physician can order any serum based upon decisions as to what serums attain maximum resistance to specific allergens. ChartMaker® Shot Room creates formulary instructions for an individual patient (volume, frequency, dilutions, etc.) and tracks their history of orders, injections, and reactions. The system also provides bar code identification along with optional photo identification. This data can be attached to a card for patients to check into the shot room system via bar code scanner.

The ChartMaker® Shot Room Module allows doctors and nurses to focus on a high volume of patients with exceptional attention to detail. Convenience contributes to better patient compliance with allergy shots.

"We love that we can modify our reports to meet the specific and very detailed needs of an allergy practice. We also love the monthly reports. The scheduling system is fantastic - easy to use and easy to modify. But our favorite feature is that we can leave notes for each other using the pop-up note feature. This is a useful tool when you have two offices."

The patients like the shot room check-in cards. They can feel secure that we do not forget to pull their chart and their place in line for an allergy shot is secure."

The doctors and staff agree that the shot room's best feature is the picture of the patient that is right on the screen in front of the nurse. "We have five (5) Smith's, two of them with the same first name. With the shot room feature of a patient picture with the doses due, our nursing staff can make sure the correct patient is sitting in front of them. Having the schedule for each patient pre-programmed makes it easy for the nurses to know what dose is due, and makes errors even less likely.







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## What Our Customers Say

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*"I see three main benefits to the EMR in my medical practice. Most importantly is the flexibility it gives me to practice medicine the way that I want to. The second benefit is in organization, I know that all of my notes are legible, complete and available from any PC. The final benefit was the ability to grow my practice without adding costs."*



**Call 800-487-9135 extension 1203 for more information, email [adriscoll@sticomputer.com](mailto:adriscoll@sticomputer.com), or fill out and return this form via mail — for fastest service fax it to (800) 971-7735**

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- ☐ Please call me to set up a demonstration and provide an exact quote.
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