STI Computer Services Inc.

STI has everything you need for successful Practice Management and Electronic Medical Records (EMR) now and in the future. The ChartMaker Medical Suite® consists of four unified modules with a phased implementation approach and affordable cost.

The ChartMaker Medical Suite is a unified suite of products that can be installed modularly within your office. The ChartMaker Medical Suite has been programmed with the latest technology for the future -- Microsoft SQL database and Microsoft's.Net framework for both client/server and web based applications. This is the next generation in practice management software, a product for today and for the future. You can install any of the modules that you need today, and feel assured that you would be able to expand your system with additional modules whenever you need them.

The ChartMaker Medical Suite

1. *ChartMaker Practice Manager*
2. *ChartMaker Scheduler*
3. *ChartMaker Entry Point*
4. *ChartMaker Clinical*

ChartMaker Scheduler makes scheduling easy with color-coded graphics and automatic reminders. Eligibility Checking is included!

ChartMaker Practice Manager handles all of your billing needs from start to finish with all the stability and functionality of a real Microsoft Windows system. Best of all, STI provides Electronic Claim submission to most carriers.

ChartMaker Entry Point uses modern scanning functionality to provide an orderly transition of existing paper medical charts into an electronic format. A detailed patient face sheet with automatic reminders, electronic prescription writing, and electronic lab results are included.

ChartMaker Clinical is a pen-based, template-driven system of Electronic Medical Records which can be customized to your medical specialty. It is designed to produce legible, detailed patient charts which can be securely accessed from a home office or other remote location. Including voice-recognition features, referral correspondence can be created directly from progress notes. A Coding Assistant is included to help determine the correct E&M code from the completed office note.

Proven Experience — While many other vendors are less than five years old, STI sold its first Practice Management System in 1979. With new vendors the EMR may be sufficient, but how robust is their practice management option? A good EMR with a weak practice management component won't do your practice any good, and may cost you a lot of money in rejected insurance claims. STI currently has over 3,000 medical practice customers representing over 7,500 physicians using their software. STI prides itself on its reputation for great system support.

Trust — Purchase your software from a trusted company with an established track record in providing excellent software support to the medical community.

For questions call Joe Cerra: 800-487-9135 x 1188.

| Patient | Charge | Payment | Inquire | Insurance Billing | Patient Billing | Clinical | Appointment | Documents | Reports | Remittance | Labels |

Request Your Free Software Buyer's Guide:

Call, Mail or Fax the Coupon below to receive your free guide. Make your next Practice Management or EMR purchase after being better informed. It will save you time, aggravation and money!

For More Information Call (800) 487-9135

For more information about ChartMaker® EMR, or to schedule an on-site system demonstration, call Joe Cerra at: 800-487-9135, extension 1188, or email Joe at jcerra@sticomputer.com.

Or, Fill Out and Return the Form Via Mail — For Fastest Service Fax it to (610) 650-9272

STI Computer Services • Valley Forge Corporate Center • 2700 Van Buren Avenue • Eagleville, PA 19403

Yes

Name: _____

Practice: _____

Address: _____

City: _____ State: _____ Zip code: _____

Specialty: _____

Telephone: _____ Email: _____

❏ **Please send the Free EMR Software Buyer's Guide**
❏ **Please send additional information about the ChartMaker® Medical Suite**
❏ **Please call me to set up a demonstration**

Call for your FREE EMR and Practice Management Software Buyer's Guide if any of this sounds fa...

Dear Healthcare Professional,

I don't need to remind you that these are difficult times to manage a medical practice. There are medical malpractice insurance issues, decreased reimbursement for services, E&M requirements for the completion of patient charts, patient billing issues, HIPAA requirements, referrals, co-pays, carve-outs, HMO authorizations, and slow collections. I realize, just as you do, that the paperwork burden for most medical practices is growing.

You don't need your life to be made more difficult by an inefficient Practice Management or EMR system.

If your colleagues are discussing electronic medical records, while your staff is still trying to master electronic billing, you may have an ineffective computer system holding you back.

Don't let a bad software system adversely affect your bottom line. Request our FREE Practice Software Buyer's Guide and see if your present practice management system measures up to modern standards or if it is costing you time, money, and aggravation.
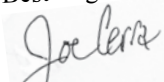
Some of the topics discussed in the Practice EMR Buyer's Guide include:

- EMR Financial Incentives
- Advantages of Electronic Billing
- How to Select an EMR and Practice Management System
- Advice from the Experts
- How to Make a Capital Acquisition Decision

STI offers this guide as a resource to help you make an informed buying decision on your Electronic Medical Records (EMR) or Practice Management System (PMS) System. We believe this guide will assist you in evaluating medical practice software while introducing the STI ChartMaker® Medical Suite to your practice.

Even if you're only curious, I encourage you to contact me today at (800) 487-9135 ext. 1188, and request your copy. The guide is FREE and will serve as a valuable resource. You may even gain some insight into a few things you didn't know about medical practice software.

Best Regards,

Joe Cerra

Joe Cerra

PS. You have nothing to lose and much to gain! There is no obligation.

Bad or Inadequate System Support

Is support inadequate, unresponsive, and wrong?

"The most significant factor in choosing among practice management software packages, the experts say often isn't the software itself; it's support. And support varies not just by vendor, but by location."

These are difficult times to ...

Medical Economic Magazine; May 24, 1999

No Electronic Insurance Billing

Is your system submitting electronic claims... possible insurance carriers?

Expensive Annual Ongoing Fees

Constant Internet Downtime

Not a Real Windows System

Is it Microsoft Windows Certified?

Declining Insurance Reimbursements

Constant Costly Upgrades

Slow System Response Time

Does your office staff complain that the s... so slow they cannot keep up with the pat...

You Can't Expand the Current System

Does your software lack a critical functio... reimbursement reports from a specific p... a managed care plan, an insurance carri... procedure?

Your Software Company Was Sold

Your Software is Not ONC Certified.

Waiting to Implement an EMR Could Cost You.

ARRA Stimulus Overview

You have probably heard about the federal stimulus for practices that implement and *'Meaningfully Use'* a certified Electronic Medical Records (EMR) system. But, not starting now could cost you dearly. Here's an overview of what this means to your practice.

HITECH Incentives for Medicare/Medicaid

Office-based Medicare participating providers who *meaningfully use* a certified EMR, starting in 2012, are eligible to receive 75% of their Medicare allowable professional charges up to a maximum of $44,000 per provider over 5 years.

There is also an incentive for Medicaid participating providers, who have at least 30% of their patients paying through Medicaid (or 20% for pediatricians). If that describes your medical practice, you are eligible for up to $64,000 per provider over 6 years.

Waiting Can Cost You Money

According to the HITECH Act, only Medicare practices that demonstrate *meaningful use* in 2012 are eligible to receive the maximum incentive of $44,000 per provider. If you wait to implement an EMR until 2013 or later the incentive dollar amount decreases. If you start in 2013 the total incentive over 5 years is $39,000, and $24,000 if you start in 2014. In 2015 there is no incentive at all. We think you are better off if you start early. Consider the following:

Wait Times — Late adopters may end up getting less money than practices that started earlier because they can't get installed and trained in time to qualify for the higher payments. With many practices signing to purchase an EMR, there is commonly a wait time between the time you sign the contract and the date when installation and training can begin. Among EMR vendors, wait times of 3 months are common and could even lengthen as software vendors struggle to meet the demand.

Learning Curve — You need to learn how to use your EMR before you can demonstrate *meaningful use*. Changing to an EMR takes adjustment time. However, once fully implemented, you wouldn't ever want to go back to a paper and pen. Many practices say it takes up to 3 to 6 months to become proficient in using an EMR.
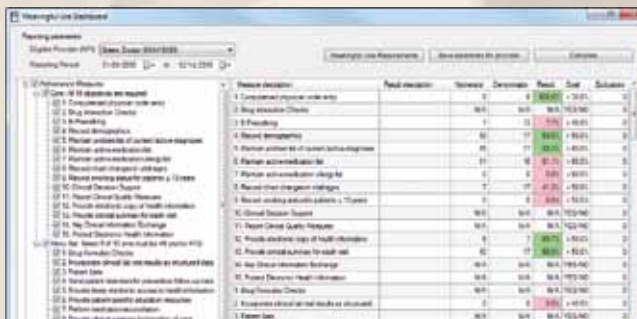
When Will I Receive Payment?

To receive your $18,000 per physician, in the fastest way, you need to show *meaningful use* in 2012 for at least 90 consecutive days and have reached your maximum reimbursable allowable professional charges of $24,000. CMS has stated that they plan to make the incentive payment within 45 days. Then, for the subsequent years, you must demonstrate the appropriate stage of *meaningful use* for the entirety of each year and you will receive one payment annually (as shown in the table).

Year	Up To:
2012	$18,000
2013	$12,000
2014	$8,000
2015	$4,000
2016	$2,000
Total	**$44,000**

So, at best you need between 6 to 9 months from your order date to install, implement, train and attest for *meaningful use* to receive the maximum incentive. If you don't start soon you could run out of time to get the maximum incentive, starting in 2012.

Built-in Help to attest to Meaningful Use

ChartMaker® has a mechanism to assess whether you are meeting the requirements for *meaningful use*. Called the 'Meaningful Use Dashboard', it allows you to generate reportable statistics for Meaningful Use attestation. STI customers also find valuable information and support on our website.

Where Do I Start?

The best way to get started is to schedule a time to sit down with your STI representative and discuss your practice needs in detail. I will be happy to show you why we provide the best software and software support in the industry.

Call today to set-up a meeting 800-487-9135 • Extension 1188

STI

Valley Forge Corporate Center

**2700 Van Buren Ave.
Eagleville, PA 19403**

FREE EMR Buyer's Guide

Details Inside

Software & Services for the Medical Practice since 1979.

Are You Thinking of Adding Electronic Medical Records?

See Inside for Details on How to Request a FREE
EMR Software Buyer's Guide

CHART MAKER® *Medical Suite*

STI Computer Services Inc.

PRACTICE MANAGER • SCHEDULER   ENTRY POINT • CLINICAL

WWW.STICOMPUTER.COM

Do you know about financial incentives?

Receive a **FREE Computer Buyer's Guide.**