



STI has everything you need for successful practice management, now and in the future. The ChartMaker Medical Suite® consists of four unified modules with a phased implementation approach and affordable cost.

The ChartMaker Medical Suite® is a unified suite of products that can be installed modularly within your office. The ChartMaker Medical Suite has been programmed with the latest technology for the future -- Microsoft SQL database and Microsoft's .Net framework for both client/server and web based applications. This is the next generation in practice management software, a product for today and for the future. You can install any of the modules that you need today, and feel assured that you would be able to expand your system with additional modules whenever you need them.

The ChartMaker Medical Suite

1. **ChartMaker Practice Manager®**
2. **ChartMaker Scheduler®**
3. **ChartMaker Entry Point®**
4. **ChartMaker Clinical®**

ChartMaker Scheduler makes scheduling easy with color-coded graphics and automatic reminders. FREE Eligibility Checking is also available!

ChartMaker Practice Manager handles all of your billing needs from start to finish with all the stability and functionality of a real Microsoft Windows system. Best of all, STI provides FREE Electronic Claim submission.

ChartMaker Entry Point uses modern scanning functionality to provide an orderly transition of existing paper medical charts into an electronic format. A detailed patient face sheet with automatic reminders, electronic prescription writing, and electronic lab results are just the beginning of the exciting benefits your practice will be able to use immediately before advancing to our final EMR module.

ChartMaker Clinical is a pen-based, template-driven system of Electronic Medical Records which can be customized to your medical specialty. It is designed to produce legible, detailed patient charts which can be securely accessed from a home office or other remote location. Including voice-recognition features, referral correspondence can be created directly from progress notes. A Coding Assistant is included to help determine the correct E&M code from the completed office note.

Proven Experience — While many other vendors are less than five years old, STI sold its first Practice Management System in 1979. With new vendors the EMR may be sufficient, but how robust is their practice management option? A good EMR with a weak practice management component won't do your practice any good, and may cost you a lot of money in rejected insurance claims. STI is a Platinum Level Vendor with the Medical Society of New Jersey. STI currently has over 3,000 medical practice customers representing over 7,500 physicians using their software. STI prides itself on its reputation for great system support.

Trust — Purchase your software from a trusted company with an established track record in providing excellent software support to the medical community.

For questions call: 800-487-9135 x 1159.



Call 800-487-9135 extension 1159 for more information or, fill out and return the form via mail — for fastest service fax it to (800) 971-7735

STI Computer Services, Inc. • Valley Forge Corporate Center • 2700 Van Buren Avenue • Eagleville, PA 19403

Name: _____

Practice: _____

Address: _____

City: _____ State: _____ Zip code: _____

Specialty: _____

Telephone: _____ Email: _____

☐ **Please call me to set up a demonstration and provide an exact quote.**

☐ **Please send the Free Practice Software Buyers Guide**

☐ **Please send additional information about ChartMaker Medical Suite®**

800 487-9135 Ext 1159 • WWW.STICOMPUTER.COM



**Valley Forge Corporate Center
2700 Van Buren Avenue
Eagleville, PA 19403
800 487-9135**

**Software & Services for the
Medical Practice Since 1979.**



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ePrescriptions**

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**Considering a new practice computer system?
Need Answers? Request your *Free Practice Software Buyers Guide!***



**Find Out if Your Billing
System is Costing You Money.**

**Electronic Health/Medical
Records are the Future of
Medicine ... *learn more***

**Using ePrescriptions can help your
practice earn more!**

**SEE INSIDE: Using the ChartMaker Medical Suite can Improve Your Cash
Flow And Help You Provide Better Patient Care**

Selecting a Computer System for Your Practice is a Difficult Decision. The Free Practice Software Buyers Guide Can Help Make it a Little Easier.

Dear Healthcare Professional,

I don't need to remind you that these are difficult times to manage a medical practice. There are medical malpractice insurance issues, decreased reimbursement for services, E & M requirements for the completion of patient charts, patient billing issues, HIPAA requirements, referrals, co-pays, HMO authorizations, and slow collections. I realize, just as you do, that the paperwork burden for most medical practices is growing.

You don't need your life to be made more difficult by an inefficient practice management system.

If your colleagues are discussing electronic medical records, while your staff is still trying to master electronic billing, you may have an ineffective computer system holding you back.

Don't let a bad practice management system adversely affect your bottom line. Request our **FREE Practice Software Buyers Guide** and see if your present practice management system measures up to modern standards or if it is costing you time, money, and aggravation.

Some of the topics discussed in the Practice Software Buyers Guide include:

- The Functions of a Modern System
- Advantages of Electronic Billing
- How to Select a Practice Management System
- Why You Should Consider Electronic Medical Records
- Advice from the Experts
- How to Make a Capital Acquisition Decision

STI offers this guide as a resource to help you make an informed buying decision on your Practice Management System (PMS) or Electronic Medical Records (EMR) System. We believe this guide will assist you in evaluating medical practice software while introducing the STI ChartMaker® Medical Suite to your practice.

Even if you're only curious, I encourage you to contact me today at (800) 487-9135 ext. 1159, and request your copy. The guide is FREE and will serve as a valuable resource. You may even gain some insight on a few things you didn't know about medical practice software. You have nothing to lose and much to gain! There is no obligation.

Best Regards,

Robert Farrow

Robert Farrow

Marketing Director

Call for your **FREE Practice Software Buyers Guide** if any of this sounds familiar:

Bad or Inadequate System Support

Is support inadequate, unresponsive, and wrong?

"The most significant factor in choosing among practice management software packages, the experts say often isn't the software itself; it's support. And support varies not just by vendor, but by location."

Medical Economics Magazine; May 24, 1999; pgs 177-190



These are difficult times to practice medicine.

No Electronic Insurance Billing

Is your system submitting electronic claims to all possible insurance carriers?

Expensive Annual Support Fees

No Patient Charting Component

"Many consultants emphasize that the Electronic Medical Record (EMR) will one day become standard. So keep electronic medical records in mind, and make sure whatever you buy now will give you a leg up when you go shopping for an EMR system."

Medical Economics Magazine; May 24, 1999; pgs 177-190

Charge per Electronic Claim Submitted

Constant Costly Upgrades

Slow System Response Time

Does your office staff complain that the system is so slow they cannot keep up with the patient flow? Do reports take hours - instead of minutes?

You Have No Managed Care Capabilities

Can it track managed care withholds and payments?

You Can't Expand the Current System

Does your software lack a critical function such as reimbursement reports from a specific provider, a managed care plan, an insurance carrier, or a procedure?

Your Software Company Was Sold

Your EMR Software is Not CCHIT Compliant

11 GOOD REASONS TO CHOOSE STI COMPUTER SERVICES

1. All the Software Pieces

STI Computer Services is headquartered in Eagleville, Pennsylvania. We are the software authors and provide, install, train, and support integrated applications for the medical practice. The ChartMaker® Medical Suite allows for phased implementation of four modules. Our practice management system is currently installed in over 3,000 medical practices.

2. ChartMaker® Electronic Medical Record System

Now you can computerize your patient charts with ChartMaker®, a low cost, modular, Electronic Medical Record (EMR) system integrates with our Practice Management System's (PMS) modules to create a complete, consistent, and legible patient charts. EMR systems are the future of medical software. Most consultants advise you not to buy a new PMS that does not contain an EMR component.

3. E-Prescriptions and Lab Results Interface

ChartMaker enables your practice to send prescriptions electronically direct from your patient chart to over 95,000 participating pharmacies. Lab results can be received electronically from participating providers for fast access. Flow sheet functions enable laboratory results to be compared over time in a graphical format.

4. Great System Support

Over 60% of the systems we install are to practices that were already using another practice management system. The main reason they switched to STI was a lack of adequate after-the-sale support after the sale and software updates from their old vendor. STI continually updates and enhances our practice management, appointment scheduling and EMR systems to keep you current. STI is the company of choice among practices who are experienced with other medical software vendors.

5. Free Electronic Insurance Submission

Electronic transmission of insurance claims is the future of third party billing. With STI, there is no extra charge to electronically transmit insurance claims to over 700 Medicare, Blue Shield, Medical Assistance and commercial payers. After all, isn't that why you're buying a computerized medical system?

6. A Stable, Experienced Medical Practice Vendor

It's no secret that many old-time medical software vendors have merged their operations and no longer exist. With their demise, medical practices have been left with expensive software systems that are no longer supported. At STI we sold and installed our first billing system in 1979, and that practice is still using it today. Now that's stability in a vendor.

7. CCHIT Certification

ChartMakerR 3.0.5 is CCHIT Certified®. The Certification Commission for Healthcare Information Technology (CCHIT) is an independent, nonprofit organization that has been named by the federal government as the recognized certification body for health information technology. Its mission is to accelerate the adoption of health information technology by creating a credible, sustainable certification program. By looking to products with the CCHIT Certified seal, physicians and other providers can reduce their risk in selecting an EHR product, allowing them to focus their evaluation on the special needs of their practices.

8. On-Site Training

STI provides installation assistance and training at your office location for no additional charge. We don't require your staff to travel to our location for training since it wastes time, creates anxiety, and disrupts your normal office workday. Once you're up-and-running, our support people can answer most questions on the telephone. Emergency on-site hardware support is also available.

9. Medicare Platinum Level Vendor

STI is one of only a few Medicare Platinum Vendors, the highest level of electronic compatibility with the Medicare Program. We install all of the available Medicare electronic programs, such as electronic billing, reconciliation, and automatic posting of the Medicare EOMB at no additional charge as part of your ChartMaker® Practice Management System.

10. Affordable Software

Some vendors show you an artificially low price for the base package, and then surprise you with additional charges after you purchase the system for items you thought were included. We include all of the functions you need in our basic package. It's our goal to provide you with the most powerful medical practice software available, at an affordable price.

11. Over 3,000 Local Medical Practice Users

Our focus is serving medical practices. It's all we do. We pride ourselves in providing the best after-the-sale support in the industry. With over 120 employees, STI will install and maintain your equipment, train your staff, answer your questions and conduct user group meetings. As one of our users recently said... "Your support people are incredible". But, don't just take our word for it, call us and request to speak to some of our customers in your specialty. We'll be happy to introduce you to some of your colleagues who use an STI system in their practice.



Turn Questions into Answers. Request Your Free Medical Practice Software Buyers Guide Today!