



STI has everything you need for successful Practice Management and Electronic Medical Records (EMR) now and in the future. The ChartMaker® Medical Suite consists of four unified modules with a phased implementation approach and affordable cost.

The ChartMaker® Medical Suite is a unified suite of products that can be installed modularly within your office. The ChartMaker Medical Suite has been programmed with the latest technology for the future -- Microsoft SQL database and Microsoft's .Net framework for both client/server and web based applications. This is the next generation in practice management software, a product for today and for the future. You can install any of the modules that you need today, and feel assured that you would be able to expand your system with additional modules whenever you need them.

The ChartMaker® Medical Suite

1. **ChartMaker Practice Manager**
2. **ChartMaker Scheduler**
3. **ChartMaker Lite EMR**
4. **ChartMaker Clinical EMR**

ChartMaker Scheduler makes scheduling easy with color-coded graphics and automatic reminders. Eligibility Checking is included!

ChartMaker Practice Manager handles all of your billing needs from start to finish with all the stability and functionality of a real Microsoft Windows system. Best of all, STI provides Electronic Claim submission and auto posting to most carriers at no charge.

ChartMaker Lite is designed to provide medical practices with an affordable and easy-to-use Electronic Medical Record (EMR) that will qualify for the HITECH Meaningful Use Incentive Payments of up to \$24,000/physician over the next three years. ChartMaker® Lite is designed to minimize the amount of "hands on entry" required by the physician.

ChartMaker Clinical is a template-driven EMR which can be customized to your medical specialty. It is designed to produce legible, detailed patient notes, and referral correspondence can be created directly from progress notes. A Coding Assistant is included to help determine the correct E&M code from the completed office note.

Proven Experience — While many other vendors are less than five years old, STI sold its first Practice Management System in 1979. With many new software vendors you need to ask how extensive is their billing software experience? Without a robust Practice Management system you could lose a large percentage of your revenue through rejected insurance claims. STI currently has over 3,000 medical practice customers representing over 7,500 physicians using their software. STI prides itself on its reputation for great system support.

Trust — Purchase your software from a trusted company with an established track record in providing excellent software support to the medical community.

Hardware Managed Services — Unlike other vendors that can't be bothered with supporting your equipment and love to blame the other guy, with STI you have the option to provide your own hardware or let STI be responsible for the entire installation. We even provide an option for hardware managed services to provide off-site hardware monitoring and back-up services on the web.



ChartMaker Medical Suite v 3.7 by STI Computer Services, Inc is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria for Eligible Providers adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. January 5, 2011 - CC-1112-865040-1 Quality Measures Certified: NQF 0421, NQF 0013, NQF 0028, NQF 0041, NQF 0024, NQF 0038, NQF 0031, NQF 0043 and NQF 0068. • Self Attested Additional Software Used in Testing: cid:image001.png@01CBACA7.1EDE1D60.



For More Information Call (800) 487-9135 ext 1188 or call my cell 610 608-0173.

For more information about ChartMaker® Practice Manager, or to schedule an on-site system demonstration, call Joe Cerra at: 800-487-9135, extension 1188, or email Joe at jcerra@sticomputer.com.

Or, Fill Out and Return the Form Via Mail — For Fastest Service Fax it to (800) 971-7735.

STI Computer Services • Valley Forge Corporate Center • 2700 Van Buren Avenue • Eagleville, PA 19403

Name: _____

Practice: _____

Address: _____

City: _____ State: _____ Zip code: _____

Specialty: _____

Telephone: _____ Email: _____



☐ **Please send additional information about the ChartMaker® Medical Suite.**

☐ **Please call me to set up a demonstration.**

"The Center for Medicare Services (CMS) has reported that it rejects 26% of the claims it receives. While that number is astonishing, more astonishing is the fact that 40% of those rejected claims are never resubmitted. Using Medicare's statistics, the lost revenue per physician is about 10%. On a per physician basis, this ranges from approximately \$25,000 to over \$50,000" (1).

Electronic Transmission of Insurance

Electronic billing with ChartMaker® Practice Manager provides practice benefits to avoid lost revenue and can pay for itself with improved electronic billing procedures and collections.

Here's how ChartMaker® Practice Manager can help:

First, electronically submitted claims are scrubbed for errors by ChartMaker® Practice Manager. They are not keypunched or manually reviewed at the insurance carrier and, therefore, less likely to be rejected. Studies show that practices that bill electronically experience 21% fewer rejections. (2)

Second, within 24-48 hours you will be electronically notified that the submitted claims have been accepted or rejected. If rejected they can be corrected and resubmitted the same day.

Third, electronically submitted claims are typically paid faster. "By law, Medicare must pay an electronic claim in 14 days. The same paper claim wouldn't be paid until day 26." (2)

Fourth, electronically submitted claims are automatically tracked with ChartMaker® Practice Manager. If a claim is not paid within the agreed to time, a report can be generated, the carrier contacted and the charge reviewed, and ChartMaker® Practice Manager can automatically resubmit the claim.

Fifth, after you are paid, ChartMaker® Practice Manager checks your contracted fees to ensure that you are being paid correctly, and automatically bills your secondary carrier or the patient.

Commercial Carriers

ChartMaker® Practice Manager files electronic claims to most commercial carriers.

The Paper Chase

With ChartMaker® Practice Manager you can electronically bill most commercial carriers as well as Medicare. If you do not bill all claims electronically you face an additional labor cost in tracking hard-copy commercial claims. With hard-copy claims, there is no way of knowing if the commercial carrier received your claim or its status without a telephone call for follow-up.

STI Payer Inquiry

The STI Payer Inquiry module allows you to obtain Insurance Authorizations, Patient Eligibility and Claim Status. In addition, if you are a PCP, this module allows you to generate your patients' referrals. As a specialist's office, the STI Payer Inquiry module would be used to obtain your patients' referrals.

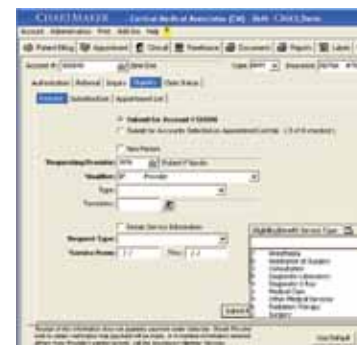
Electronic Statements

ChartMaker® Practice Manager offers the option to generate and send an electronic batch of patient statements. Electronic statements are printed, prepared, and mailed by a third party, saving your office both the time and money required to manage this function in-house.

(1). HCFA Continues to "Re-Engineer" Medicare. BDO Seidman, LLP, Healthcare Advisory Services newsletter, March 2000.

(2). Speed up payments with electronic transmissions, by Kristie Perry Dolan, Medical Economics Magazine, October 27, 1997, pgs 59-60.

ELIGIBILITY C



AUTOMATIC

ELECTRONIC BILLING

Auto Posting

In some cases, ChartMaker® Practice Manager electronically posts your EOMB automatically, checks your profiles for correct payment accuracy, and balance bills your patients, saving most practices hundreds of labor hours each year.

Data Inquiry

With the ChartMaker® Practice Manager “Patient Driven” Inquiry section, you have access to all patient information in a logical format in one place, making it easy for even the novice ChartMaker user to find needed information.

Data Entry

ChartMaker® Practice Manager provides for the entry of patient charges, recall requests, co-pay payments, and clinical information from within the charge entry process,

the logical place and time when this information is fresh in the operator’s mind. If you use the ChartMaker® Clinical EMR, patient charges pass automatically from the EMR into the charge screen for review.

External Billing Referrals and Authorizations

ChartMaker® Practice Manager provides automatic patient referrals to participating insurance providers through its electronic “Payer Inquiry” module.

Revenue Cycle Management Option

STI also offers a Revenue Cycle Management option with either the in-house or cloud options. We provide a cooperative approach in which you enter patient demographic information and charges through the EMR and an STI partner will provide insurance and patient billing, payment collection and posting, as well as follow-up services at a percentage of collectable revenue. You control the accuracy of your patient data, can view all information, and only pay for charges that are collected. All information remains under your control and ownership.

CHARGE ENTRY

CHECKING

CLAIM SCRUBBING

Account#	Date	Patient Name	Insurance Billing - RAD CLAIMS
000001	000001	000	000
000002	000002	000	000
000003	000003	000	000
000004	000004	000	000
000005	000005	000	000
000006	000006	000	000
000007	000007	000	000
000008	000008	000	000
000009	000009	000	000
000010	000010	000	000

THE ELECTRONIC BILLING CYCLE

PAYMENT POSTING

ELECTRONIC CLAIMS SUBMISSION

STI

If you need to replace your old Practice Management Billing System, here is the offer you have been waiting for.

STD. PRST
US Postage Paid
Permit 118
Pleasantville, NJ
08232

Valley Forge
Corporate Center
2700 Van Buren Ave.
Eagleville, PA 19403

**Purchase ChartMaker®
Practice Manager by December 31,
2013 and receive a free demographic
data conversion from your
old billing software.**

Software & Services for
the Medical Practice
since 1979.

Details Inside

**ICD-10
INCLUDED**

**Affordable ChartMaker® Practice Manager provides up-to-date electronic billing
with FREE INSURANCE CLAIMS, FREE INSURANCE AUTO POSTING,
and no charge ICD-10 upgrades when required in 2014.**



Section 179 Income Tax Credit

Section 179 of the Federal Tax law was recently revised for 2013 to allow up to \$500,000 of eligible software and computer equipment to be deducted the year it is purchased and put into service. If you act quickly you can take a substantial tax deduction this year!



**INSTALL BEFORE YEAR
END AND SAVE MORE!**

If you need to replace an old, inefficient billing system, ChartMaker® Practice Manager is the right choice for your medical practice.

Many old software vendors are requiring their clients to replace their legacy billing software by year end due to the new ICD-10 regulations.

STI has provided billing software to medical practices since 1979 and we have never required our clients to purchase a new version of our billing software. Software upgrades are included with STI software support, so your billing software is always current with any new insurance regulations.

Electronic Insurance Billing is the heart of your Practice Management System, and we have a special offer for you. Replace your current billing software with ChartMaker® Practice Manager by year end and we will provide a FREE demographic data conversion from your old software system.

Plus, with ChartMaker® Practice Manager we provide FREE Electronic insurance claims and insurance auto-posting to most insurance carriers, and we will provide ICD-10 upgrades to your practice when required.

Plus if you install prior to year end, Uncle Sam will help pay for your new software with a special Section 179 tax credit. Call 800-487-9135 extension 1188 to schedule a meeting today.