



ChartMaker[®] Medical Suite

Don't just computerize your charts
— *automate your entire practice.*

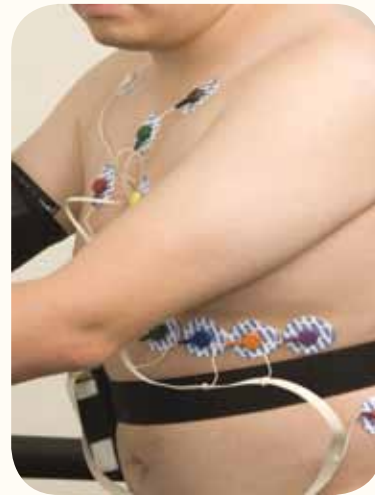
Cardiology

For Cardiology Specialists

STI Computer Services recognizes that the needs of your practice are unique. ChartMaker's Electronic Medical Record software is designed to meet your specific needs and match the workflow process of a typical Cardiology office. ChartMaker® Clinical incorporates features designed to make your day go smoothly.

With ChartMaker® Clinical, Cardiology staff will quickly document patient encounters, record findings, generate referral letters with associated documentation, and calculate billing codes in record time.

- Cardiology Document Management
- Electronic Prescribing
- Messaging
- Orders Management
- Voice Recognition
- Lab Interface
- E&M Coding Assistance
- HL7 Custom Interfaces
- Integrated Practice Management & Scheduling
- Custom Flow Sheets
- Tablet PC Enabled
- Client/Server or ASP based



Cardiology Facesheet

| Section | Diagnosis / Medication | Date |
|-------------------------|--|----------|
| Problem Diagnosis List | * Alcohol Abuse | 02-13-12 |
| | * Carotid Stenosis | 02-13-12 |
| | * Coronary Artery Disease | 08-04-10 |
| | * CHF | 01-01-09 |
| | * Hypercholesterolemia | 12-10-08 |
| Inactive Diagnosis List | * Anxiety | 08-08-11 |
| | Pre-Existing Diagnosis | |
| Medication List | Digoxin 125 mcg Tab | 07-10-09 |
| | Take 1 tablet orally Every day | |
| | Torsemide XL 100 mg 24 hr Tab | 07-10-09 |
| | Take 1 tablet, sustained release 24hr orally Every day, Diagnosis: CHF | 01-13-10 |
| Pre-Existing Meds | * Add medication | |
| | * Referred to: Thomas Warren 739 Broad Street | 08-04-10 |
| Allergy List | Iodine, Iodine Containing | 01-13-10 |
| | Patient History List | |
| Surgical History List | * Bouts of depression | 01-25-10 |
| | * ETOH use moderate since age 15 | 01-25-10 |
| | * Smoker 1-2 pps since age 15 | 01-25-10 |
| Family History List | * Knee Replacement (Left) | 08-10-03 |
| | * Cataract OS | 2009 |
| | * Cholecystectomy | 1979 |

ePrescribing Interface

Current Drug Selection

| Name | Medication | Status | Generic | Class | Notes |
|---------|------------|--------|---------|--------------|-------|
| Aspirin | Aspirin | Active | Yes | Antiplatelet | |

Drug Interactions (7 + Item specified)

| Name | Medication | Status | Generic | Class | Notes |
|---------|------------|--------|---------|--------------|-------|
| Aspirin | Aspirin | Active | Yes | Antiplatelet | |

Prescription Summary

Prescription:

Print:

Standard Cardiology Templates

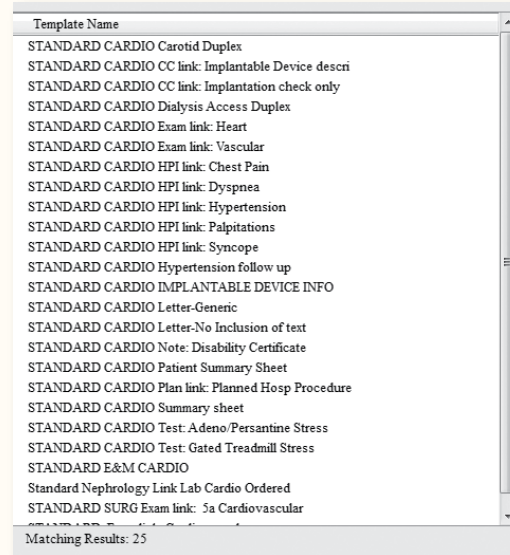
CHARTMAKER® STANDARD CARDIOLOGY TEMPLATES INCLUDE:

- ✓ Standard E&M Initial/Follow-up Visit
- ✓ Blood draw note
- ✓ Summary Sheet
- ✓ Return to Work/School Letter
- ✓ Letter to Referring
- ✓ Prescription Refill
- ✓ Communication Documentation
- ✓ Flu Shot

CARDIOLOGY TEMPLATES INCLUDE:

- ✓ Cardiology Specific HPI's, Review of Systems, and Physical Exams
- ✓ Pre-configured Cardiology diagnoses, orders, and billing codes
- ✓ Automatically generates referral letters and faxes directly from patient's chart
- ✓ Cardiology Specific Patient Handouts
- ✓ Flow sheeting of Cardiac Data
- ✓ Flex Forms for Cardiac Disease Management
- ✓ CCs/HPIs:
 - Chest pain
 - Dyspnea
 - Hypertension
 - Palpitations
 - Syncope

CARDIOLOGY: Template List



CARDIOLOGY EXAM

| HEART | | |
|--|--|--|
| <input type="checkbox"/> Heart normal | <input type="checkbox"/> Diastolic murmur | |
| <input checked="" type="checkbox"/> Heart Sounds normal | <input type="checkbox"/> Hyperintensive heart disease auscultation | |
| <input type="checkbox"/> Heart sounds abnormal | <input type="checkbox"/> Atrial fibrillation | |
| <input type="checkbox"/> Heart tones - normal and abnormal | <input type="checkbox"/> Extrasystoles | |
| <input type="checkbox"/> Heart sounds difficult to hear | <input type="checkbox"/> PMI - intercostal space | |
| <input checked="" type="checkbox"/> No murmur | <input type="checkbox"/> PMI - left mid-clavicular | |
| <input type="checkbox"/> Systolic murmur | <input type="checkbox"/> PMI - not palpable | |
| <input checked="" type="checkbox"/> No CV diastolic murmur | <input type="checkbox"/> Other | |

| VASCULAR | | |
|--|---|---|
| <input type="checkbox"/> Vascular normal | <input type="checkbox"/> Femoral pulse absent | <input type="checkbox"/> Mild peripheral edema |
| <input checked="" type="checkbox"/> Brachial artery normal | <input type="checkbox"/> Popliteal pulse normal | <input type="checkbox"/> Moderate peripheral edema |
| <input type="checkbox"/> Brachial artery decreased | <input type="checkbox"/> Popliteal pulse decreased | <input type="checkbox"/> Severe peripheral edema |
| <input type="checkbox"/> Brachial artery absent | <input type="checkbox"/> Popliteal pulse absent | <input checked="" type="checkbox"/> No varicose veins |
| <input checked="" type="checkbox"/> Abdominal aorta normal | <input type="checkbox"/> Posterior tibial pulse norm | <input type="checkbox"/> Mild to moderate varicose |
| <input type="checkbox"/> Abdominal aortic bruit | <input type="checkbox"/> Posterior tibial pulse decre | <input type="checkbox"/> Severe varicose veins |
| <input type="checkbox"/> Abdominal aorta aneurysm | <input type="checkbox"/> Posterior tibial pulse abse | <input type="checkbox"/> Varicose veins - superficial |
| <input type="checkbox"/> Abdominal aorta aneurysm | <input checked="" type="checkbox"/> Pedal pulses normal | <input type="checkbox"/> Venous insufficiency |
| <input type="checkbox"/> Abdominal aorta non-palpa | <input type="checkbox"/> Pedal pulses decreased | <input type="checkbox"/> Calf pain swelling |
| <input type="checkbox"/> BRUIT - lower extremity | <input type="checkbox"/> Pedal pulses absent | <input type="checkbox"/> Claudication |
| <input type="checkbox"/> Femoral pulse normal | <input checked="" type="checkbox"/> No peripheral edema | <input type="checkbox"/> Other |
| <input type="checkbox"/> Femoral pulse decreased | <input type="checkbox"/> Trace peripheral edema | |

Customization is a term commonly heard from EMR vendors, but there are major differences to what they refer. Can you change words in drop downs? Can you change the layout and format of your notes and letters? An EMR should be flexible and able to customize to your existing workflow. ChartMaker® not only offers a library of Cardiology specific templates, but also offers customization options that can model your existing templates and forms. You have the ability to do it yourself through *Template Editor* or work with our template development team and customize forms created for you by an STI specialist.



Better Medicine and Increased Revenue

The *ChartMaker® Medical Suite* consists of four unified modules with a phased implementation approach at an affordable cost. Installing ChartMaker modules is designed to make your transition more manageable and not stress your office financially. When looking into Electronic Medical Records, it is suggested that an EMR should have: an integrated Practice Management system, template development, E&M coding and auditing, e-prescribing and refill process (including allergy reference and interactions), as well as integration of Microsoft Word formatted chart notes and previously scanned charts in PDF format. The *ChartMaker® Medical Suite* provides *ALL* of these capabilities through: *Practice Manager*, *Scheduler*, *Entry Point* (for ePrescribing, Labs and Document Management) and *Clinical Modules*.

ChartMaker® Medical Suite has been programmed with the latest technology for the future – Microsoft SQL database and Microsoft's Net framework for both client/server and web-based (cloud) applications. This is the next generation in practice management software, a product for today and for the future. You can install any of the modules that you need today and feel assured that you would be able to expand your system with additional modules whenever you need them.

A successful EMR needs intuitive, specialty-specific, physician-developed and tested templates as well as excellent functionality to support the entire office. ChartMaker does this in the following ways.

Integrated Practice Management for Cardiology:

ChartMaker® Practice Manager is one of the most robust and user-friendly billing software systems on the market today. *Practice Manager* handles all of your electronic insurance billing. Your computer can automatically and quickly post your Medicare and other commercial EOMBs, saving your staff hours of work each week. *Practice Manager* will also automatically bill your patients for their co-pay. You can quickly access any patient with a certain diagnosis, or show you how different insurance plans pay you for any Cardiology procedure. Managed care reports give you the information you need to compare insurance payments, track and analyze capitation payments, and negotiate fees with your insurance carriers.

Cardiology Specific Scheduling & Recalls:

ChartMaker® Clinical can remind you of required patient procedures, and when to deliver preventive or follow up services. The system provides quality assurance to review patients with specific illnesses or taking certain medications. The *Recalls Not Seen* report shows you patients who have not been seen for required procedures.

Payer Inquiry:

Many Cardiology offices spend valuable staff time on the phone or internet trying to retrieve eligibility and referral information. In some cases, offices take a chance and submit claims without verifying one or both of these vital pieces of information.

ChartMaker's Payer Inquiry Module does all this via the Internet and can import real time, up-to-date information directly from the clearing house in two to four seconds per inquiry. There is no need to pay someone to gather this important information, because ChartMaker eliminates this task.

Scanning Module:

The *Scanning Module* scans patient's paper records and develops information related to the patient's medical history. It efficiently organizes the acquisition of patient medical history and allows staff to input comprehensive patient history — conveniently building an electronic medical record.

Fax Module:

The *Fax Module* allows sending, receiving and managing faxes using e-mail, internet or a fax appliance.

Customer PROFILE

Specialty — Cardiology *Cardiology Associates of Princeton*

Cardiology Associates of Princeton, a four-physician cardiology practice in Princeton, New Jersey, purchased the ChartMaker® Medical Suite in 2007 to replace an older billing system. The project was spearheaded by Karen Howard, the Office Manager. Karen had previously worked with STI ChartMaker® Medical Suite Practice Manager, Scheduler and Entry Point in a cardiology office and “loved working in a computerized environment.” In 2003, a medical office that was scanning paper charts into an electronic system was “ahead of the times,” said Karen.

Cardiology Associates of Princeton has a busy main office and a remote office. The EMR has made access to information readily available and efficient. The physicians like the flexibility of the ChartMaker software. They use a combination of templates, free text typing, and voice dictation to input information into their clinical note. The medical support staff is involved in inputting information into the patient clinical chart and scanning paper documents. File folders within the software can be named and color coded for easy access to information.

The staff at Cardiology Associates of Princeton utilizes the messaging system within ChartMaker to relay patient messages to the physicians as well as report results, (i.e., INR results) to the physicians for their signatures.

Electronic medical records allow an *on-call* physician ready access to test and procedure reports such as cardiac catheterization reports, stress test results, and the like, so that the physician has the most up-to-date information available when speaking to a patient. The availability of an electronic chart eliminates a trip to the office to search for a paper chart.

Karen Howard reports that two of the physicians successfully attested for meaningful use and have received the Medicare incentive payments. A third physician is set to attest shortly. Karen and her staff are very happy with the ease of use of ChartMaker’s Meaningful Use Dashboard.



Karen Howard, Office Manager at the **Cardiology Associates of Princeton**.

Recently, Karen told us she received a fax from a practice who had referred a patient to the cardiologists. They were impressed with the prompt letter they received from *Cardiology Associates of Princeton* regarding their patient, outlining the clinical findings, and plan from the office visit. The ability to produce a letter or report for the referring physician is just one of the ChartMaker® Medical Suite features.

Contact Christine Fisher today 800 487-9135
at ext 1195, or email cfisher@sticomputer.com.



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Waiting to Implement an EMR Could Cost You.

ARRA Stimulus Overview

You have probably heard about the federal stimulus for practices that implement and '*meaningfully use*' a certified Electronic Medical Records (EMR) system. But, not starting now could cost you dearly. Here's an overview of what this means to your practice.

HITECH Incentives for Medicare/Medicaid

Office-based Medicare participating providers who *meaningfully use* a certified EMR, starting in 2012 are eligible to receive 75% of their Medicare allowable professional charges up to a maximum of \$44,000 per provider over 5 years.

There is also an incentive for Medicaid participating providers, who have at least 30% of their patients paying through Medicaid (or 20% for pediatricians). If that describes your medical practice, you are eligible for up to \$64,000 per provider over 6 years.

Waiting Can Cost You Money

According to the HITECH Act, only Medicare practices that demonstrate *meaningful use* in 2012 are eligible to receive the maximum incentive of \$44,000 per provider. If you wait to implement an EMR until 2013 or later the incentive dollar amount decreases. If you start in 2013 the total incentive over 5 years is \$39,000, and \$24,000 if you start in 2014. In 2015 there is no incentive at all. We think you are better off if you start early. Consider the following:

Wait Times — Late adopters may end up getting less money than practices that started earlier because they can't get installed and trained in time to qualify for the higher payments. With many practices signing to purchase an EMR, there is commonly a wait time between the time you sign the contract and the date when installation and training can begin. Among EMR vendors, wait times of

3 months are common and could even lengthen as software vendors struggle to meet the demand.

Learning Curve — You need to learn how to use your EMR before you can demonstrate *meaningful use*. Changing to an EMR takes adjustment time. However, once fully implemented, you wouldn't ever want to go back to a paper and pen. Many practices say it takes up to 3 to 6 months to become proficient in using an EMR.

| Year | Up To: |
|--------------|-----------------|
| 2012 | \$18,000 |
| 2013 | \$12,000 |
| 2014 | \$8,000 |
| 2015 | \$4,000 |
| 2016 | \$2,000 |
| Total | \$44,000 |

When Will I Receive Payment?

To receive your \$18,000 per physician, in the fastest way, you need to show *meaningful use* in 2012 for at least 90 consecutive days, and have reached your maximum reimbursable allowable professional charges of \$24,000. CMS has stated that they plan to make the incentive payment within 45 days. Then, for the subsequent years, you must demonstrate the appropriate stage of *meaningful use* for the entirety of each year and you will receive one payment annually (as shown in the table).

So, at best you need between 6 to 9 months from your order date to install, implement, train and attest for *meaningful use* to receive the maximum incentive. If you don't start soon you could run out of time to get the maximum incentive, starting in 2012.

Where Do I Start?

The best way to get started is to schedule a time to sit down with your STI representative and discuss your practice needs in detail. I will be happy to show you why we provide the best software and software support in the industry.

Call today to set-up a meeting 800-487-9135 • Extension 1195

Call 800-487-9135 ext. 1195 for more information or, fax this form to (800) 971-7735.

STI Computer Services, Inc. • Valley Forge Corporate Center • 2700 Van Buren Avenue • Eagleville, PA 19403

Name: _____

Practice: _____

Address: _____

City: _____ State: _____ Zip code: _____

Specialty: _____

Telephone: _____ Email: _____

☐ Please call me to set up a demonstration and provide an exact quote.

☐ Please send additional information about ChartMaker Medical Suite®.



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What Our Customers Say

"When you look at your return on investment, you can definitely see your costs coming down."

"One of the biggest benefits is that we fax the completed report to the referring physician right after the examination and it really looks better than it did before."



Made and supported in the USA.

Don't miss the financial incentives explained inside!

Contact Christine Fisher today. Call toll free 800 487-9135 x 1195 or email cfisher@sticomputer.com

Visit our website at www.sticomputer.com for more customer profiles and information about our products!

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